

Glenn Searle (PMP, MCTS)

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Provider of portfolio, program, resource and project management consulting, including PMO implementation and Microsoft Project Server and SharePoint installation, customization, and training. Through careful application of experience, skills, and tools, Glenn evolves corporate culture toward best-practice project management while pragmatically addressing the immediate needs of the current project portfolio. His full-service offerings include organizational maturity assessment and change management (OCM), business process engineering, EPM/PPM tool implementation, and management training, mentoring, and governance services. His integrated practice has benefited clients as diverse as Edwards Lifesciences, DuPont Pioneer, Western Assets Management, General Electric Intelligent Platforms Division, LAX Airport, Amgen Biotech, and the Power and Utility Company of New Mexico.

Glenn's 25 years of hands-on portfolio and program management experience includes work on large team, multi-million dollar projects in vertical industries including information technology, software and web development, biotechnology, medical device manufacturing, travel and hospitality, construction and utilities, and financial management. This diverse background makes him uniquely qualified to assist with pragmatic selection, training, and utilization of management tools and techniques to effect long-term positive change. Formally trained in speaking, teaching, facilitation and process re-engineering, management consulting is his passion.

Experience

Independent Project Management Consultant

2002 – current

As a client-oriented consultant, work includes account management and hands-on business management and PPM tool consulting. In addition, Glenn develops and distributes portfolio management tools and presents engaging seminars and training on management tools and techniques at venues across the country for PMI chapters, corporate clients, and other organizations.

Recent client work includes a partnership with Edwards Lifesciences to administer a critical, multi-million dollar integrated quality, regulatory, and manufacturing corrective action program. Previously, he conducted an assessment of their management culture and implemented portfolio and project management tools and practices to address their most significant opportunities.

Throughout 2012, he completed the design of a complex customization of Microsoft Project Server and SharePoint Services for Toyota Financial Services' portfolio management office. The functionality extensions were designed to automate their existing and mature portfolio management practices and are currently being progressively rolled out.

In 2011, Glenn completed a national tour presenting a marketing-driven seminar on the Configuration and Administration of Project Server underwritten by Microsoft and presented in their offices in major US cities.

Other recent clients include DuPont Pioneer and Western Assets Financial Management where I developed customized installations of Project Server to meet their specific budget, resource, and schedule management requirements. This included the design and delivery of specific automated workflow and administration modules, implementing a complex security design, and deploying several technologies to produce customized reporting solutions to automate the monthly reporting cycle.

Glenn has consulted with many organizations on the development of their PMO, their program and project management business process, and the implementation of their PPM solution including General Electric, MedImmune, LA Dept. of Water and Power (DWP), Amgen Biotech, Orange County Sanitation District, Power and Utility Commission of New Mexico, Scantron and more.

For LAX Airport (Los Angeles World Airports / LAWA), a division of the City of Los Angeles, a 5-year engagement involved working closely with the senior management of the airport IT group (ITG) to design and document a repeatable, PMI-PMBOK, and best-practice-based project management system, addressing their unique objectives and requirements. This work included implementing a formal PMO, mentoring project managers, achieving ISO 9000 certification, and customizing Microsoft Project Server to meet their business needs within their highly secured and regulated environment.

Pcubed (Program Planning Professionals)

Account Manager and Senior Consultant

2001 & 2012

Pcubed is an international leader in program and project management and consulting.

As account manager, oversaw many client engagements in the Internet technologies, public utilities, construction and biotech sectors. Responsible for the sale, staffing, leadership and delivery of management consulting services.

Performed initial client assessment with regard to current project, program and portfolio management practices and tool and domain knowledge (CMM). Clarified and prioritized objectives and requirements for organizational change. Presented and executed proposals to effect cultural change through the reshaping of roles and responsibilities and the introduction of education, standardized processes, and methodologies. Designed and implemented complex but pragmatic business tools solutions utilizing Microsoft Project and Office.

Functions included sales development, client management, proposal development, contract management and execution, team management, business process reengineering, organizational change management, portfolio, program and project management consulting, resource management consulting and business tool training and mentoring expertise.

Rare Medium Inc. and RareCSP, Irvine, CA

Consultant / Project Manager

1999 - 2001

Rare Medium Inc. is an Internet services and online advertising consulting firm developing web-enabled strategies, improving business processes, and developing marketing communications and branding strategies using Internet-based technologies. RareCSP is a subsidiary specializing in B2C and B2B eCommerce solutions in an ASP model as a Microsoft competency center.

As consulting program manager, worked closely with clients to determine and refine on-line strategy, detail requirements and define and manage the scope of the program through to site launch.

Managed client accounts and project teams. Performed business and value analysis, process reengineering and the technical and creative elements of client websites. Directly managed the client contracts, project scope, cost, timeline and resources for the project.

On-line system portfolio includes commercial real estate management systems, personal financial information aggregation services, executive recruiting sites, template driven eCommerce B2C sites and work on an optical portal B2B / supply chain management site co-developed with Microsoft.

PepsiCo Restaurants International, Tricon Global (YUM) Restaurants, Irvine CA

Project, Program and Functional Manager,

Software and Operations Engineer

1992 – 1999

As project manager, managed projects with multi-million dollar budgets through strategy, project charter, project planning, requirements, RFI, RFP, schedule, budget, scope, risk, and quality management. Utilized Microsoft and Primavera project management software extensively.

Enhanced proprietary systems to support global requirements (multiple concurrent languages, fiscal calendars, currencies, display masks and other cultural sensitivities). Managed in-house and contracted engineering teams (IBM US and Taiwan) on projects developed on multi-tiered Microsoft and UNIX platforms. Managed development of graphical, easy-to-use systems enabling customers to enter their own fast-food orders into our operational systems.

As program manager, ensured program, technical and business integration on a 36 million dollar project to replace many internationalized back of house operations systems for all of Tricon Global. Established a PMO, streamlined the management processes, created the business case, planned the program, prioritized the phases and functions of the product, and designed the development and support organizations for the product. Through facilitation and mentoring, balanced the business requirements, inspected the specifications, reviewed the ERWin data models and Rational Rose models and worked with process engineering committees to integrate the new product into dozens of existing operational models.

Education, Certifications and Memberships

Microsoft Certified Technology Specialist

2009 -

Holds MCTS for Microsoft Project Server and Microsoft Project

Project Management Institute (PMI)

2002 -

Member of PMI national and Los Angeles chapters, delivers presentations at PMI-sponsored events, and maintains a PMI Project Management Professional (PMP) certification

Microsoft & Project World Conferences and Seminars

Annually

Attends the annual conferences as a featured speaker

UCI, Irvine, CA

1999 – '01

Project management, software architecture and eCommerce certificate programs

Sheridan College, Oakville, ON Canada

1991 – '95

Computer science and business management programs